

Message Text

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PAGE 01 WARSAW 08987 171106Z
ACTION EUR-12

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P R 171034Z DEC 76
FM AMEMBASSY WARSAW
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 5607
AMEMBASSY VIENNA

UNCLAS WARSAW 8987

COMMERCE PASS BEWT/TPD/TDAD, VIENNA FOR AO JACK ANDERSON

E.O. 11652: N/A
TAGS: BEXP, PL
SUBJECT: MEDICAL EQUIPMENT TSS - ADVANCE WORK

REF: USDOC 19625

1. SEVERE WEATHER CAUSED A DELAY IN ADVANCE OFFICER (AO)
JACK ANDERSON'S ARRIVAL IN WARSAW UNTIL THE AFTERNOON OF
DECEMBER 6. MOST CANCELLED APPOINTMENTS WERE RE-SCHEDULED
FOR DECEMBER 7.

2. MEETINGS TO PROMOTE THE TSS, ARRANGE MARKETING APPOINTMENTS
FOR PARTICIPANTS, AND INSURE AN APPROPRIATE AUDIENCE WERE
CONDUCTED WITH FTO VARIMEX, THE CENTRAL OFFICE OF MEDICAL
SUPPLIES, THE CENTRAL OFFICE OF MEDICAL TECHNOLOGY, THE
ASSOCIATION OF MEDICAL AND OPTICAL EQUIPMENT INDUSTRY, THE
DEVELOPMENT CENTER OF MEDICAL TECHNOLOGY, THE MEDICAL
ACADEMY, THE MEDICAL HOSPITAL, AND THE MINISTRY OF HEALTH
AND SOCIAL WELFARE.

3. POLISH OFFICIALS EXHIBITED STRONG INTEREST IN THE SEMINAR.
ATTENDANCE OF ABOUT 100 IS EXPECTED FOR EACH HALF-DAY
SESSION.
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4. TENTATIVE TSS PROGRAM IS AS FOLLOWS:

FEBRUARY 6
12:50 PM ARRIVE WARSAW
4:30 PM BRIEFING AT THE USTDC

7:00 PM OFFICIAL WELCOME RECEPTION

FEBRUARY 7

8:30-10:30 AM INDIVIDUAL APPOINTMENTS WITH POLISH HEALTH
AND MEDICAL ORGANIZATIONS

11:00 AM INTRODUCTION AND WELCOME NOTES
11:15 AM CHAIRMAN'S PRESENTATION
11:45 AM DATASCOPE
12:45 PM GETZ
1:45 PM COFFEE BREAK
2:15 PM ARCO MEDICAL PRODUCTS
3:15 PM PICKER INTERNATIONAL
5:00 PM RECEPTION AND INFORMAL DISCUSSIONS

FEBRUARY 8

8:30-10:30 AM INDIVIDUAL APPOINTMENTS WITH POLISH OFFICIALS
AND BUYING ORGANIZATIONS

11:00 AM BRIEF INTRODUCTION
11:15 AM CHAIRMAN'S PRESENTATION
11:45 AM I.C.N. MEDICAL LABORATORIES
12:45 PM AMERICAN STERILIZER COMPANY
1:45 PM SYVA CORPORATION
4:00 PM RECEPTION AND INFORMAL DISCUSSIONS

FEBRUARY 9

THE EMBASSY RECOMMENDS THAT PARTICIPANTS EXTEND THEIR STAY
IN POLAND FOR ADDITIONAL APPOINTMENTS AND/OR PLANT VISITS,
AND DEPART FOR PRAGUE AT 5:00 PM.

5. ESTIMATED TSS COST WILL BE SUBMITTED WITHIN A WEEK.
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6. ALTHOUGH 50 SETS (PER FIRM) OF TSS LITERATURE WERE
APPARENTLY MAILED TO WARSAW, THERE IS A NEED FOR 150 ADDI-
TION SETS (PER FIRM) TO BE DISTRIBUTED DURING THE 2-DAY
EVENT.

7. THERE WAS NO POSSIBILITY TO TRANSLATE TSS ABSTRACTS
DURING AO'S SHORT STAY IN POLAND. TRANSLATION AND TYPING
(READY FOR PHOTO-OFFSET PRINTING) WILL BE MAILED TO
VIENNA WITHIN A WEEK.
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